

Rethinking

the most *important*
technology your business runs on

S *cssimpact*



IMPACT IQ+ | AI

Agency Business Copilot



IMPACT IQ+ | AI Business Copilot

IMPACT IQ+ | AI Business Copilot simplifies using chat to deliver instant insights into agency revenue health, P&L cost analysis, client performance, and more. It evaluates agent performance, pinpoints compliance issues, and highlights legal risks. Utilizing advanced data modeling, IMPACT IQ+ | AI analyzes past debtor financial behaviors to strategize for new business. Results can be delivered through engagement channels such as Dialers, Text, Email, and Letters, or visualized in charts, table summaries, with download options including Excel, Word, and PDF.

Cost Tracking

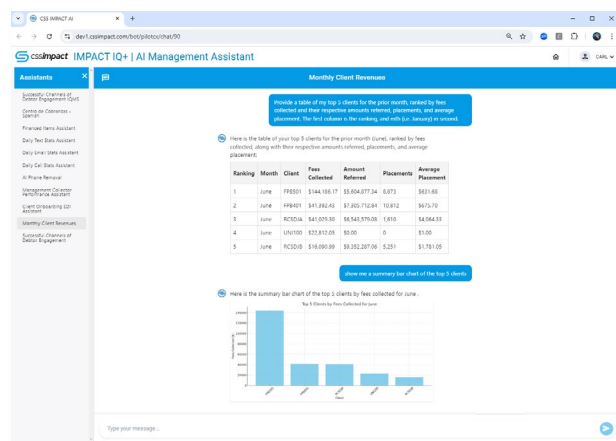
The platform calculates explicit account costs, including agent time (down to minutes and seconds), communication costs (letters, emails, texts), and dial usage. These costs can be aggregated by batch and/or client.

Focus on Revenues Simply...

This insight streamlines business operations by targeting profitable segments to boost revenues & lower expenses. IMPACT IQ+ Copilot optimizes expense funnels by focusing on high-value & recoverable accounts.

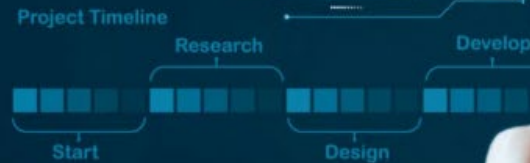
No more Reports!

With a single chat sentence IMPACT IQ+ Copilot generates summary tables & charts to illustrate anything, such as top 5 revenue-generating clients simply... with just words.



Platform overview for COLLECTOR IQ+ | AI Copilot

COLLECTOR IQ+



Ai

AI Agent Copilot

AI DRIVEN DEBT COLLECTIONS

COLLECTOR IQ+ | AI Agent Copilot

IMPACT COLLECTOR IQ+ AI Agent Copilot eliminates the need for agents to manually sift through dozens of complicated screens to find crucial information. By simply chatting with the system and asking straightforward questions like "Find all associated people from all associated accounts," the agent can instantly gather all relevant debtor data across the ecosystem. This includes payment history, communication records, documentation, bankruptcy information, possible attorney on file, preferred contact times, and Reg-F 7x7 compliance engagement counts—all presented on one easy-to-read screen.

FEATURES

- Agency-Driven Communications Coaching
- AI Adaptive De-escalation Guidance
- AI Instant Chat-Based Conversations
- AI Integrations to External Data
- Chat-Driven Account Search
- Comprehensive AI Account Retrievals
- Instant Account Analytics & Reporting
- Interactive Decisioning Advice
- Interactive Financial Analysis
- On-Demand AI Account Reports
- On-Demand Scenario Guidance
- Personalized Negotiation Coaching
- Real-Time Training & Coaching
- Risk Mitigation Guidance
- Multilingual Translation Capability
- Weather & Closed Border Checks

BENEFITS

- AI-Driven Accuracy
- Automatic Training Benefits
- Effective Decision-Making Support
- Enhanced External Data Integration
- Faster Chat-Based Agent Support
- Improved Agent Experience
- Improved Communications Skills
- Legal Assessments and Advice
- Multi-Language Support
- Personalized Debtor Interaction
- Proactive Risk Mitigation
- Quick Access to Information
- Quick Account Information Search
- Scenario-Specific Advice
- Smoother Conflict Resolution
- Tailored Negotiation Strategies

Discover Flawless Collections

Boost your collections with AI.

Welcome to the future of AI with COLLECTOR IQ+

Enter a new world where AI levels the playing field, turning every collections agent into a powerhouse collector. COLLECTOR IQ+ provides AI-assisted strategic guidance for agents during live conversations, real-time debtor sentiment analysis, and compliance checks. The outcome? An elevated performance across your team, leading to errorless collections and maximized revenue.

Unleash the Power

Transforming the debt collections landscape, COLLECTOR IQ+ leverages Generative AI to orchestrate an entire collections ecosystem with unmatched precision. It eliminates errors, operates at an immense scale in real-time, and consistently delivers optimal outcomes. Join us in embracing this groundbreaking transformation.

Outcome Optimizer

Our suite uses advanced AI analytics to identify the best strategies, optimizing revenue recovery.

Frictionless Excellence

Eliminate collection errors with AI-driven tools. Boost workflow efficiency and recovery rates with COLLECTOR IQ+

Real-time Statistics

Instant conversation summary, real-time advanced reporting and analytics arm you with the data needed to drive continuous improvement.

The screenshot displays the COLLECTOR IQ+ interface. On the left, there's a sidebar with navigation icons. The main content area is divided into several sections:

- ACCOUNT INFORMATION:** Shows account details for ANTHONY HADAWAY, including Client Account Number (400019), Client Name (THE ASPEN APTS / LUMEN), and account status (PAY - PAYING ACCOUNT).
- ACCOUNT DISPOSITION:** A table showing account details for ANTHONY HADAWAY and SARRINA SCAFFE.
- CONTACTS vs ATTEMPTS:** A bar graph showing 4 contacts and 4 attempts. Below it is a table:

Description	Number of Instances
Contacts Made	4
Attempts Made	4

The interface also includes a chat window at the bottom with the message "Hi, how may I help you?" and a right-hand sidebar with a "CONNECT STATION" button and a numeric keypad.

Concierge professional technical services
designed to cater as an extension of
your internal team.



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